



Member of  MEDICAlliance

International Exhibition  
and Conference

5-7 MARCH 2020  
MUMBAI | INDIA

## GENERAL INFORMATION

	<b>Established</b>	1990
	<b>Organiser</b>	Messe Düsseldorf GmbH Messe Düsseldorf India Pvt. Ltd.
	<b>Project management</b>	Paolo Bonvecchio, Siddhartha Mishra
	<b>Contact</b>	Paolo Bonvecchio, BonvecchioP@messe-duesseldorf.de Phone: +49 211 4560 483 Siddhartha Mishra, MishraS@md-india.com Phone: +91 11 48550061
	<b>Staging cycle</b>	Biennial
	<b>Venue</b>	Bombay Convention & Exhibition Centre Mumbai, India
	<b>Website</b>	<a href="http://www.medicalfair-india.com">www.medicalfair-india.com</a>

## VISITOR TARGET GROUPS

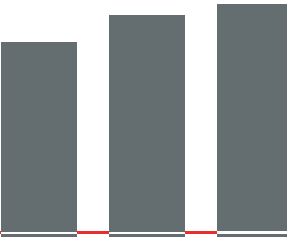
- CEOs/GMs of hospitals/medical centres
- Medical directors
- Medical superintendents
- Hospital administrators
- GMs/HODs of purchase
- Technical and operations departments
- Security and emergency services
- Health and safety departments
- Officials from central public and health departments
- Biomedical engineers
- Construction and real estate
- Project management consultants
- Architects and planners
- Designers
- Directors of HR and nursing departments
- Deans of medical colleges/universities
- Heads of maintenance departments



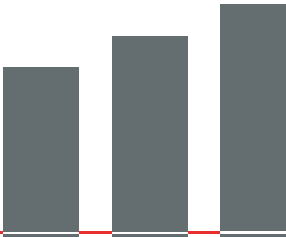
## MAIN PRODUCT CATEGORIES

Medical technology	Pharmacy and dispensary equipment and furniture
Medical equipments	HVAC
Medical consumables/medical disposables	Hospital & clinical equipments
Hospital furniture	Rehabilitation
Surgical instruments	Components
Laboratory and analytical equipment and products	Services
Life sciences, biotechnology and diagnostics	Wireless health/mobile health
	Hospital infrastructure

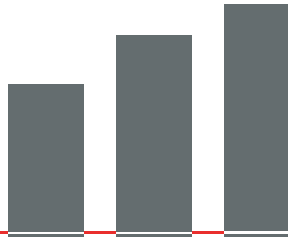
## STATISTICS



	2014	2016	2018
<b>Total exhibitors</b>	443	512	537
Domestic	142	214	249
Foreign	301	298	288
Countries	18	16	19



	2014	2016	2018
<b>Total net exhibition area (m²)</b>	4,926	5,946	6,921



	2014	2016	2018
<b>Total visitors</b>	8,013	10,720	12,351

For further information, visit: [www.medicalfair-india.com](http://www.medicalfair-india.com)

# MEDICAlliance

## Economic data for India

### FUTURE PROSPECTS FOR "MEDICAL TECHNOLOGY"

India continues to be one of the most promising markets for medical technology worldwide. Strong economic growth as well as low inflation and interest rates will further accelerate the development of the sector. According to the market research company Business Monitor, the market volume for medical-technology products is expected to grow to around USD 5 billion by 2020. The industry is also benefiting from increasing medical tourism as well as the increasing importance of telemedicine and M-Health. The Indian medical-technology market's high dependence on imports continues to offer the best opportunities for international manufacturers.

Source: GTAI, Branchen kompakt: Medizintechnik (Medical Technology)  
Further information: [www.aimedindia.com](http://www.aimedindia.com)

MEDICAL FAIR INDIA,  
MUMBAI



#### OUTLINE DATA



Number of inhabitants (million) **1,200** (2014)



Population increase (% p.a.) **1.3** (2014)



Average life expectancy at birth (years) **66** (2011)



Proportion of health expenditure to GDP (%) **4.1** (2015)



Doctors / 100,000 inhabitants **70** (2015)



Hospital beds / 100,000 inhabitants **90** (2015)

#### MARKET DATA FOR "MEDICAL TECHNOLOGY"

in US\$ millions (2015)

Market volume

**2,925**

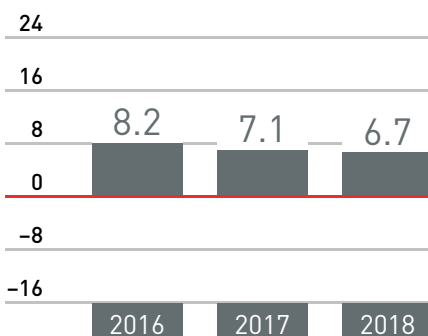
Import

**2,493**

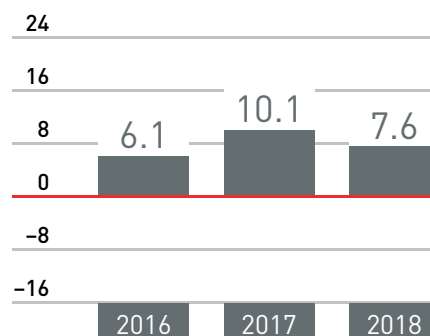
#### KEY ECONOMIC DATA 2016 to 2018\*

Real change in % in comparison with previous year | Source: GTAI, Branchen kompakt: Medizintechnik (Medical Technology)

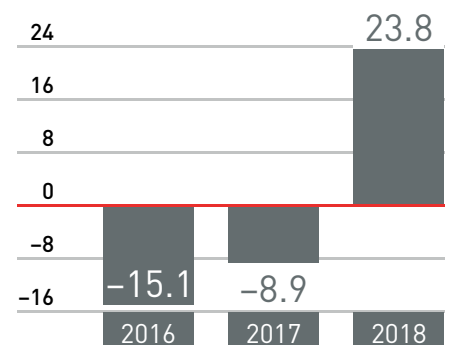
##### GDP



##### Gross capital investment



##### Import



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