



Member of  MEDICAlliance

International Exhibition
and Conference

21 – 23 FEBRUARY 2019
NEW DELHI | INDIA

GENERAL INFORMATION

	Established	1990
	Organiser	Messe Düsseldorf GmbH Messe Düsseldorf India Pvt. Ltd.
	Project management	Paolo Bonvecchio, Siddhartha Mishra
	Contact	Paolo Bonvecchio, BonvecchioP@messe-duesseldorf.de Phone: +49 211 4560 483 Siddhartha Mishra, MishraS@md-india.com Phone: +91 11 48 55 00 61
	Staging cycle	Biennial
	Venue	Pragati Maidan, New Delhi, India
	Website	www.medicalfair-india.com

VISITOR TARGET GROUPS

- CEOs/GMs of hospitals/medical centres
- Medical directors
- Medical superintendents
- Hospital administrators
- GMs/HODs of purchase
- Technical and operations departments
- Security and emergency services
- Health and safety departments
- Officials from central public and health departments
- Biomedical engineers
- Construction and real estate
- Project management consultants
- Architects and planners
- Designers
- Directors of HR and nursing departments
- Deans of medical colleges/universities
- Heads of maintenance departments



MAIN PRODUCT CATEGORIES

Medical technology	Pharmacy and dispensary equipment and furniture
Medical equipments	HVAC
Medical consumables/ medical disposables	Hospital & clinical equipments
Hospital furniture	Rehabilitation
Surgical instruments	Components
Laboratory and analytical equipment and products	Services
Life sciences, biotechnology and diagnostics	Wireless health/mobile health
	Hospital infrastructure

STATISTICS

	2013	2015	2017
Total exhibitors	410	447	519
Domestic	117	158	222
Foreign	293	289	297
Countries	21	18	18

	2013	2015	2017
Total net exhibition area (m²)	4,704	5,250	6,705

	2013	2015	2017
Total visitors	7,600	10,400	13,480

For further information, visit: www.medicalfair-india.com

MEDICAlliance

Economic data for India

FUTURE PROSPECTS FOR "MEDICAL TECHNOLOGY"

India continues to be one of the most promising markets for medical technology worldwide. Strong economic growth as well as low inflation and interest rates will further accelerate the development of the sector. According to the market research company Business Monitor, the market volume for medical-technology products is expected to grow to around USD 5 billion by 2020. The industry is also benefiting from increasing medical tourism as well as the increasing importance of telemedicine and M-Health. The Indian medical-technology market's high dependence on imports continues to offer the best opportunities for international manufacturers.

Source: GTAI, Branchen kompakt: Medizintechnik (Medical Technology)
Further information: www.aimedindia.com

MEDICAL FAIR INDIA,
NEW DELHI



OUTLINE DATA



Number of inhabitants (million) **1,200** (2014)



Population increase (% p.a.) **1.3** (2014)



Average life expectancy at birth (years) **66** (2011)



Proportion of health expenditure to GDP (%) **4.1** (2015)



Doctors / 100,000 inhabitants **70** (2015)



Hospital beds / 100,000 inhabitants **90** (2015)

MARKET DATA FOR "MEDICAL TECHNOLOGY"

in US\$ millions (2015)

Market volume

2,925

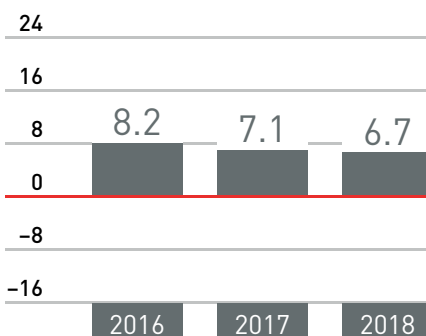
Import

2,493

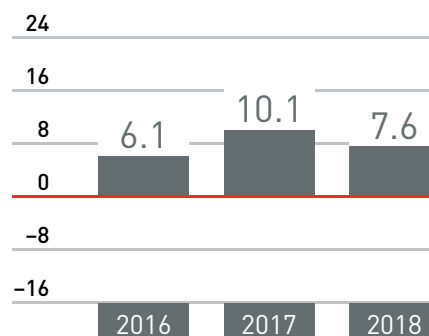
KEY ECONOMIC DATA 2016 to 2018*

Real change in % in comparison with previous year | Source: GTAI, Branchen kompakt: Medizintechnik (Medical Technology)

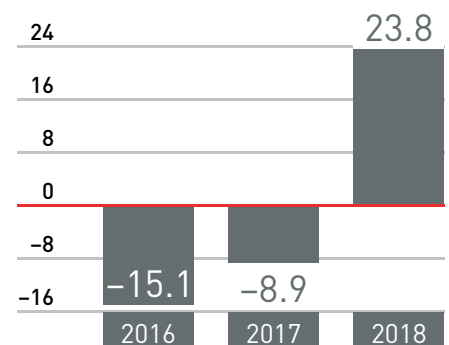
GDP



Gross capital investment



Import



MEDICAlliance

Messe Düsseldorf GmbH
Postfach 10 10 06 _ 40001 Düsseldorf _ Germany
Tel. +49 211 4560-01 _ Fax +49 211 4560-668
www.messe-duesseldorf.de



**Messe
Düsseldorf**